

CAPABILITY STATEMENT

HISTORY

Webster Hyde Heath Insurance Brokers (Webster Hyde Heath) is one of South Australia's oldest and most respected insurance Brokerages.

Webster Hyde Heath was formed in 1978 by well know local insurance broker Graham Webster and initially traded as Graham Webster & Associates. The business incorporated after growing to incorporate Richard Hyde & John Heath leading to the registration of Webster Hyde Heath.

After many years at North Terrace Kent Town our head office has recently relocated to new premises and is currently based on the corner of William Street and Sydenham Road, Norwood, South Australia.

OUR BRAND

We are committed to understanding the needs of our clients. Our objective is to build strong, personal, lasting partnerships.

We are leaders in advanced processes and technology which enable us to produce modern flexible delivery options designed to suit your requirements.

We provide high level technical advice presented in a manner which makes it easy for the client to understand.

We appreciate the responsibility of being a trusted advisor. Our mission is to provide the best insurance & risk management solution for our clients.

OUR SERVICES

We differ from many other Insurance Brokers who provide 'off the shelf' products and services.

When you deal with Webster Hyde Heath you can expect we will work with you to identify risk, discuss the exposure, minimize the impact, and where appropriate, transfer to an insurer.

All of this goes into your own tailored Insurance Program. This can range from individual policy placements through to complex overarching international arrangements with multiple insurance policies, engaging a number of insurers globally.

PROFESSIONAL ACCREDITATION

Webster Hyde Heath are proud members of the National Insurance Brokers Association (NIBA) and the Insurance Brokers Network Australia (IBNA).

We leverage from our foundation membership with the IBNA group to utilise market strength exceeding \$3bn to provide market leading solutions to our clients.

We are a Corporate Member of NIBA which ensures we maintain the highest levels of professional accreditation and regulation.

Our association with these groups allows us access to market leading polices and schemes not available to many other insurance brokers.

OUR CLIENTS

Webster Hyde Heath are a niche Broker, we don't try to be all things to all people.

We concentrate on what we are good at. We specialise in commercial insurance placements and selectively target successful local and interstate business clients with a view to forming long mutually beneficial relationships.

We enjoy many long standing client relationships spanning 30 or more years including some that date back to the foundation of the company.

Webster Hyde Heath specialise in providing market leading advice and policy coverage across all commercial and business industries, however we also have schemes and facilities including but not limited to the following activities;

- Mineral exploration and associated industries
- Mining contractors
- Bio-tech research & development
- Film & television production
- Professional and medical services
- Real estate / property managers
- Hotels and motels
- Construction and water industry
- Metropolitan and regional horse racing facilities
- Not for profit associations
- Market and stall holders

OUR PEOPLE

The Directors of Webster Hyde Heath are Steven Pratt and Andrew Zander.

Steven and Andrew have 50 years combined insurance experience having worked for a number of large corporate and publicly listed entities.

Steven and Andrew are both accredited Qualified Practicing Insurance Brokers (QPIB) and are actively involved in day to day management of client relationships and broking.

Webster Hyde Heath have a team of highly experienced Brokers and Account Managers able to service our many clients across a diverse range of industries with all their specific requirements.

As well as providing outstanding risk identification & policy placement services we have 2 experienced professional Claims Managers there to assist you throughout the claim process.

The true test of any Insurance Program is the service and the positive outcomes you receive at the time of a claim.

Our commitment to our clients is to provide a transparent, personal, efficient process by handling the 'end to end' process from lodgment through to settlement negotiations with the insurer on your behalf. Our many happy clients will testify to this fact.

We look forward to being of service to you and would welcome any further inquiry you may have with any aspect of your insurance portfolio.

CONTACT US

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